



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

September 6, 2019

Matthew Fuller
Renascent, Inc.
935 West Troy Avenue
Indianapolis, IN 46225
Re: **RFQ# 1460658, Demo at Fairgrounds**

Dear Mr. Fuller:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above **RFQ# 1460658, Demo at Fairgrounds**. This letter hereby notifies you of Metro's intent to award to **Renascent, Inc.**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Jeremy Frye**, BAO Representative, at **615-862-6638** or at **jeremy.frye@nashville.gov**.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact **Vada M. Van Hook** by email at **vada.vanhook@nashville.gov** Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

RFQ - 1439657 Demo at Fairgrounds	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	10.00%	90.00%	\$830,000	\$913,000	\$830,000.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Renascent, Inc	\$830,000.00	\$61,650.00	\$0	\$55,485	\$774,515	Awarded
Demo Plus, Inc.	\$1,016,188.50	\$201,414.00	\$0	\$0	\$1,016,189	Exceeds MACP
Environmental Abatement, Inc.	\$1,114,433.00	\$357,321.00	\$0	\$0	\$1,114,433	Exceeds MACP
D.H. Griffin Wrecking Co.,Inc.	\$1,600,000.00	\$300,000.00	\$0	\$0	\$1,600,000	Exceeds MACP

BAO Small Business Assessment Sheet

BAO Specialist: Jeremy Frye
Contract Specialist: Vada Van Hook
Date: 9/04/2019

Department Name: Fairgrounds
RFP/ITB Number: 1363657
Project Name: Demo at Fairgrounds

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Renascent Inc	\$ 830,000.00	\$ 61,650.00	Yes	7%	The prime not an approved SBE and subcontract utilize the following approved SBEs: Thomas Environmental \$55,050/7% and Wilmot 6,600/.01%.



STATEMENT OF INTERESTED M/WBE SUBCONTRACTORS AND VENDORS

Please complete this form to provide Metro with information regarding each individual or entity requesting information about the project or solicited for participation on the project. The list of subcontractors shall include those persons who did not actually submit a price quotation or bid, rather just requested information. Please contact the Business Assistance Office with any questions at 615-880-2814.

Project Name _____

RFP/ITB Number _____

Part I

As part of our regular and customary good faith efforts to include MWBE subcontractors, suppliers and joint venturers, _____ has contacted or was contacted by the following certified MWBEs related to our bid/proposal. (Company Name)

Table with 8 columns: Business Name & Contact, Phone No, MBE/WBE Certificate Type, Date of Contact, Method of Contact, Who Initiated Contact?, UNSPS Code # for work to be performed, Information Requested.

Part II STATEMENT OF BID/PRICE QUOTATION

This Statement shall include only those potential subcontractors not selected that actually submitted a bid or proposal for the project.

Table with 7 columns: Business Name & Contact, Phone No, MBE/WBE Certificate Type, Dollar value, Estimated % of total contract value, UNSPS Code # for work to be performed, Work Requested To Be Performed.

Name _____ Title _____

Date _____



Statement of M/WBE Utilization

Proposer's/Firm's Name:			Proposer's Phone #:		
Solicitation Title:			Proposer's Email Address:		
Solicitation #:			Total Bid Amount:		
EBO Goal (%) :	MBE %	WBE %	EBO Goal Met? (Y/N)		

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type	Group Type	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1									
2									
3									
4									
5									
6									
7									
							TOTAL:		

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)	Date
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Other Female.

For Internal Office Use ONLY

Has Prime Complied with EBO Goal?	If No, Good Faith Efforts Met?
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BAO Representative:

Date:

Total MBE Subcontracting	_____ %	\$ _____
Total WBE Subcontracting	_____ %	\$ _____
Total MBE/WBE Participation:	_____ %	\$ _____